Online Sales and Event Relation Associate

Required Skills
Interested in the Fintech industry? Want to be able to work remotely from the comforts of your own home? Would you like to play a part in this rapidly evolving industry?

Responsibilities

- Inbound and Outbound Lead Responses
- Day to day sales administration
- Research on potential sales leads (Events, Companies)
- Support on Sales Outreach
- CRM management (Uploading of leads, tracking of deliverables etc)
- Weekly Sales Tracking and Reporting
- Generate insights and recommendations to help drive business decisions and identify areas of growth and opportunities for improvement
- Initiate, plan and execute projects to improve processes
- Coordinate meeting and calls
- Optimization of sales processes
- Contact and sales by phone and e-mail

Requirements

- Able to learn quickly on the job
- Solid Experience with Hubspot
- Fluent in English (Writing and Reading)
- Interested in learning about Fintech
- Adaptable, it's a fast moving and changing industry and hence requirements may change quickly
- Able to work remote (no office provided)
- Able to communicate effectively with various stakeholders, especially in the written form (Emails)
- Comfortable with learning and using tools such as Google Suite and CRMs to support daily work
- Prior experience in sales/ media field is highly desirable

Contacts

For interested applicants, please send in your CVs to jobs@fintechnews.sg

Hiring organization
Fintech News Network

About Fintech News Network
Founded in 2014, the Fintech News Network is a fintech-focused publication with dedicated local sites across Asia and Europe.
Roughly half a million fintech and financial services professionals rely on us for the latest news and insights within the fintech space.

Employment Type
Remote

Industry
Journalism, Fintech

Job Location
Remote work from: Malaysia; Singapore; Philippines

Date posted
February 23, 2021

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