



<https://fintechnews.sg/job/trade-finance-professional/>

Trade Finance Professional

Description

- Your main task is to attract new clients (sales) involved in international trade such as exporters and importers by offering them our trade finance services such as LC (Letter of Credit, SBLC (Stand-by Letter of Credit), BG (Bank Guarantee) necessary for them to trade successfully in the global market.
- Identify opportunities (lead generation) and generate sales from your country of residence.
- Build and maintain strong customer relationships and assist with all relevant client checks.
- Review Trade Finance client information in respect of Anti-Money Laundering (AML), Know Your Customer (KYC), and Counter-Terrorism Finance (CTF) requirements.

Responsibilities

- 1+ years of experience in financial consultation, corporate advisory, corporate and institutional banking, business banking, or any related/similar sector
- Highly accomplished in sales and lead generation
- Excellent communication and negotiation skills
- An understanding of KYC, AML, and PEPs is advantageous
- Outstanding academic performance
- Accuracy, diligence, and a high level of attention to detail
- A mobile phone, a PC with internal or external webcam capability, and reliable internet

Hiring organization

Euro Exim Bank

Euro Exim Bank (EEB) holds a “Class A” international banking license from the Financial Services Regulatory Authority (FSRA) of St. Lucia, an associate member for the Caribbean Associations of Banks Inc (CAB) and a member of International Chamber of Commerce (ICC). Their head office is in St. Lucia and a representative office in London. More offices are scheduled to open in Singapore, Chennai and Dubai in 2022/2023.

Employment Type

Part-time, Remote

Industry

International Trade and Development

Job Location

Remote work from: Cambodia

Date posted

January 10, 2024

APPLY